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SNW forms partnership with UBS Financial Services
Retail Agreement allows SNW municipal clients to access wide UBS sales network

SEATTLE (February 22, 2011) – Seattle-Northwest Securities Corporation (SNW) and financial management firm UBS Financial Services Inc. (UBS) have entered into a retail marketing agreement that will allow negotiated new issue bonds underwritten by SNW to be sold through UBS’s network of thousands of financial advisors.

The agreement will be effective starting February 17, 2011.

The agreement allows SNW’s municipal underwriting clients to access UBS’s vast network of financial advisors at no additional cost. Under the agreement, UBS will be allowed to place orders for new issue product underwritten by SNW at the original offering price.

“We’re very excited about our relationship with UBS as it will allow us to directly access the UBS financial advisor network seamlessly on behalf of our clients,” said Richard Schober, SNW Managing Director of Public Finance. “The UBS system complements our high net-worth client coverage to give us exceptional coverage of the retail fixed income market segment for new issue municipal product.”

About SNW (Seattle-Northwest Securities Corp.)

SNW is a west coast based broker-dealer with national expertise. The firm is committed to meeting the capital funding needs of municipalities, and the investment needs of municipalities, institutions, corporations and individuals. A broker-dealer focused on the fixed income market for over 40 years, SNW specializes in investment banking and financial advisory services, tax-exempt and taxable underwriting, and trading and sales of fixed income securities. The firm also provides fixed income asset management services through a wholly-owned subsidiary, SNW Asset Management. SNW is an employee-owned firm, with offices in Seattle, Salt Lake City, Portland, Boise, and Los Angeles. More information about SNW is available at www.snwsc.com.

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